

# Brighton Small Business Assistance Center

Presents:

## The Magic of Writing Winning Proposals

Preparing Government Bids and Proposals

Facilitator: Sharon L. Williams, CPPB

Procurement Manager for the City of Brighton

2009 RMGPA Treasurer

Writing procurement bids and proposals requires the utmost care. Before preparing and submitting an offer, consider attending this hands on workshop. It takes a significant investment of time and resources to develop a winning formula. This investment will ultimately benefit your company many times over. Mastery of these skills, will aid in achieving long-term success at winning government contracts.

### Workshop Objectives:

Preparing Bids and RFPs  
Pointers and Pitfalls  
Core Framework and More!

Date: Thursday, October 8, 2009

Time: 8:00 a.m. to noon

Place: Brighton Learning & Resource Campus  
1850 E. Egbert Room 120 A & B  
Brighton, CO 80601

FEE: Prepaid - \$35.00 At the door - \$40.00

VISA and Mastercard accepted

Or mail checks to: BEDC/BSBAC

Brighton EDC, 1850 E. Egbert St., Ste. 140, Brighton, CO 80601

To register contact: Teri Sanchez at 303-655-2155 or [tsanchez@brightonedc.org](mailto:tsanchez@brightonedc.org)

Seating is limited - Save money, reserve your seat today!

